

10 January 1987

For Six Month Period Ending _____

(Insert date)

Name of Registrant

IDA IRELAND

Registration No.

1770

Business Address of Registrant

140 East 45th Street
New York, NY 10017

I—REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

Date Connection
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes ☒ No ☐

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
Pat Byrne	Boston	Irish	Marketing Exec	Jan '87

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes ☒ No ☐

If yes, identify each such person and describe his services.

Pat Byrne promotes Ireland as a location for industrial investment

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or connection	Date terminated
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Position or connection	Date connection began
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II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Industrial Development Authority Ireland
Wilton Park House, Wilton Place, Dublin 2 IRELAND

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Industrial Development Authority
Wilton Park House, Wilton Place, Dublin 2, IRELAND

IDA Offices in New York, Chicago, Cleveland, Boston, Atlanta, Houston, Santa Monica and Menlo Park.

Industrial Development Authority Ireland in the U.S. solicits enquiries from companies and professional advisors of manufacturing investment opportunities in Ireland

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 206.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?

Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policy of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV--FINANCIAL INFORMATION

14. (a) RECEIPTS--MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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see attached sheets

Total

(b) RECEIPTS--THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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see attached sheets

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☐

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Industrial Development Authority Ireland
Wilton Park House, Wilton Place, Dublin 2
IRELAND

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

**Industrial Development Authority Ireland
Wilton Park House, Wilton Place, Dublin 2, IRELAND**

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- ☐ Radio or TV broadcasts ☒ Magazine or newspaper articles ☐ Motion picture films ☒ Letters or telegrams
☐ Advertising campaigns ☒ Press releases ☒ Pamphlets or other publications ☐ Lectures or speeches
☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- ☐ Public Officials ☒ Newspapers ☒ Libraries
☐ Legislators ☒ Editors ☒ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) _____

21. What language was used in this political propaganda:

- ☒ English ☐ Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☒

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☐ No ☐

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☐ No ☐ **not applicable**
Exhibit B⁷ Yes ☐ No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C^a, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☒xx

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☒x No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Shobhan Hamakaw

STATE OF NEW YORK
COUNTY OF NEW YORK

Subscribed and sworn to before me at _____

this 28th day of April, 1988

THOMAS MATTEO
Notary Public, State of New York
No. 7762380
Qualified in Suffolk County
Term Expires March 30, 1990

Thomas Matteo

(Signature of notary or other officer)

^aThe Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

14 (a) MONIES RECEIVED FROM DUBLIN HEAD OFFICE JULY 86 - JAN 87

CHICAGO OFFICE

JULY	\$30,000
AUGUST	30,000
SEPTEMBER	30,000
OCTOBER	30,000
NOVEMBER	30,000
DECEMBER	Nil

LOS ANGELES OFFICE

JULY	\$111,000
AUGUST	41,000
SEPTEMBER	41,000
OCTOBER	41,000
NOVEMBER	91,000
DECEMBER	Nil

BOSTON OFFICE

JULY	\$14,000
AUGUST	14,000
SEPTEMBER	20,000
OCTOBER	14,000
NOVEMBER	14,000
DECEMBER	5,000

14 (a) Continued

HOUSTON OFFICE

JULY	Nil
AUGUST	9,993
SEPTEMBER	Nil
OCTOBER	9,993
NOVEMBER	9,993
DECEMBER	5,000

NEW YORK OFFICE

JULY	\$ 32,000
AUGUST	127,000 130,000
SEPTEMBER	85,000 130,000
OCTOBER	85,000 130,000
NOVEMBER	100,000 130,000
DECEMBER	11,500

15 (a)

JULY 10, 1986 - JANUARY 10, 1987

Salaries - Secretarial & Executive	\$848,069	
Direct Marketing Expenses	258,225	**
Rent, Rates, etc	246,985	
Promotions/Public Relations	306,735	
Library	9,900	
Admin. Capital	32,739	
Office Cleaning	5,023	
Postage Charges	19,116	
Medical Insurance/Reg. Insurance	83,782	
Status Reports	nil	
Newspapers & Subscriptions	11,490	
Stationery & Printing	24,186	
Telephone & Telex	146,449	
Admin. Sundries	10,557	
	=====	
Total:	\$2,003,256	

** Includes consultants fees as per attached

July 10, 1986 - January 10, 1987

15 (a)

Consultants Payments

H.A. Savage Business Communications

Suite 1210

38 West 32nd Street

Greeley Square, NY 10001

\$44,617

Pat Field Productions

16 East 23rd Street

New York, NY 10010

\$ 4,992

15 (a)

DIRECT MARKETING EXPENSES (Travel & Entertainment)

During the period July 10, 1986 to January 10, 1987 our marketing staff made 724 presentations to companies throughour the United Stated to encourage them to invest in Ireland. These companies covered all areas - electronic, consumer, healthcare, engineering etc. etc.

During this period some 101 of these companies site visited Ireland at their own expense.

We had some Government officials during this period and we arranged (at our expense) the following functions for them:

22 Sept	Luncheon, San Diego	Minister Noonan
23 Sept	Dinner, Newport Beach, CA	" "
24 Sept	Luncheon, Beverly Hills, CA	" "
24 Sept	Dinner, Woodside, CA	" "
25 Sept	Dinner, Seattle, WA	" "
26 Sept	Dinner, Portland, OR	" "
29 Sept	Lunch - Chicago, IL	" "
30 Sept	Lunch - Cleveland, OH	" "

PRINT INTERVIEW ACTIVITY

July 1 - December 31, 1986

<u>Interview Date</u>	<u>Publication/Circulation</u>	<u>Interview Subject/Interviewer</u>	<u>Output</u>
September 26	*UPI (Portland)	Min. Michael Noonan/ Clyde Jabin	October 2
September 30	*Cleveland Plain Dealer c. 497,400	Min. Michael Noonan/ Marcus Gleitsner	October 1
September 29	Chicago Tribune c. 760,031	Min. Michael Noonan/ Robert Kearns	Pending
September 30	*Industry Week c. 330,000	Min. Michael Noonan/ Stanley Modic, Ed.	October 13
September 24	California Business	Min. Michael Noonan/ William Blaylock, Ed.	Backgrounding
September 23	Investor's Daily	Min. Michael Noonan/ Charles Freadhoff	Scheduled for for early 1987
September 26	*Seattle Post-Intelligencer c. 197,100	Min. Michael Noonan/ Carol Smith Monkman	October 1
October 6	Crain's Cleveland Business	Peter Ahern/Mike Casey	Planned for early-mid 1987
	*Los Angeles Times c. 1,103,656	Padraic White/James Flanigan	November 11 Syndicated to to 24 Newspapers
	*Las Vegas Review Journal c. 122,000	Padraic White/James Flanigan	"
	*Modesto Bee c. 34,700	Padraic White/James Flanigan	"
	*Houston Chronicle c. 425,560	Padraic White/James Flanigan	November 11 (LA Times Syndicate) (See above)

PRINT INTERVIEW ACTIVITY

July 1 - December 31, 1986

<u>Interview Date</u>	<u>Publication/Circulation</u>	<u>Interview Subject/Interviewer</u>	<u>Output</u>
November	*San Antonio c. 164,505	Padraic White/James Flanagan	November 13
	Pan Am Clipper c. 230,000	Dublin Executives/Kent Black	Scheduled March Issue
	"M" Magazine c. 136,000	Dublin Executives/Kent Black	Scheduled February Issue
	Associated Press (Daily Sentinel) c. 30,546	Declan Collins/	
	Boston Business Journal c. 43,000	Tony Gargan/	November 3
	✓ New York Times	U.S. Office of Technology Assessment/Kennett B. Noble	December 14
	✓ New York Times	European Investment Update	December 8
	Star Journal & Chieftain	Declan Collins/John Norton	November 16
October	*Los Angeles Times c. 1,103,656	David P. Hanna/Agency by-lined article	October 7
	*Chemical Marketing & Management c. 16,000	Dennis Curran/by-lined article	Summer 1986
September	*Atlanta Constitution c. 227,755	Michael Noonan/	September 12 News Item
	Software News	Dublin Executives/Ed Bride	Early 1987

PRINT INTERVIEW ACTIVITY

July 1 - December 31, 1986

<u>Interview Date</u>	<u>Publication/Circulation</u>	<u>Interview Subject/Interviewer</u>	<u>Output</u>
July	Newsweek	John O'Brien/	Backgrounding
July 17	Washington Post	John O'Brien/Michael Schrage	Cancelled due to illness
	*Worcester Telegram	Agency supplied material to business editor for freelancer.	July 1
	*Canadian Export World c.18,000	Article produced by Ron Brown from agency supplied material. Appeared as key feature in magazine's UK supplement.	August/September 1986
	*Executive Appointments Newsletter c.1,000 plus (senior executives N.A. & Europe)	Coordinated with David Hanna/ Agency written	October
	*Dun's Business Month c.304,000	Dublin Executives/Fred Guterl	October
	Information Week	Dublin Executives/Michael Karnow	Series of articles planned for end 1986-early 1987
June	Associated Press	Padraic White/John Cunniff	Story planned for January, 1987
	D&B Reports	John O'Brien/Kevin McDermott	Scheduled for January-February Issue
	Wall Street Journal	John O'Brien/Karen House	January backgrounding

IDA NORTH AMERICA

BROADCAST INTERVIEW ACTIVITY

<u>Interview Date</u>	<u>Publication/Circulation</u>	<u>Interview Subject</u>	<u>Airdate</u>
September 25	*KNIV-TV (ABC) (San Jose) "Evening News"	Michael Noonan/John Crump	September 25
	GPTV-TV (PBS) (Atlanta) "Georgia Money Line"	Segment on Masstock using agency supplied IDA footage	November 6
	*ESPN-TV "Nation's Business Today"	/Eileen Cleary	May 12
	"Adam Smith's Money World" (PBS) and "Biznet News Today" (American Business Network)	The agency has interested these two nationally-syndi- cated programs in possible segments on Ireland, to be shot on location.	

*Have tape

PRESS RELEASES

Releases

"New England/Irish Entrepreneurs Linked by Teleconference to Discuss
Opportunities for Overseas Joint Ventures."

Date

October 23

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes ✓ or No

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes ✓ or No

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

S. Hanrahan

Signature

4/28/88

Date

S. HANRAHAN

Please type or print name of signatory on the line above

OFFICE MANAGER

Title